



 (+84) 028 3622 0205

 bepharco.vietnam@bepharco.com

 www.bepharco.com

 92 Cach Mang Thang Tam,
Xuan Hoa Ward, Ho Chi Minh City, Vietnam



ABOUT US

Founded in
1963



TOP 10 CÁC CÔNG TY
KINH DOANH & PHÂN PHỐI
DƯỢC PHẨM TẠI VIỆT NAM



BÌNH CHỌN
THƯƠNG HIỆU SỐ 1 VIỆT NAM 2025
CẨM XUYỀN HƯƠNG
YÊN BAI

HEADQUARTERS

6A3 National Road 60, Phu Tan Ward,
Vinh Long Province, Vietnam

BRANCH OFFICE

92 Cach Mang Thang Tam, Xuan Hoa Ward,
Ho Chi Minh City, Vietnam

BEPHARCO – Strategic Partner and Pioneer in Community Healthcare
With a legacy of over 60 years of development, Ben Tre Pharmaceutical Joint-Stock Company (BEPHARCO) proudly stands as one of Vietnam's leading pharmaceutical companies, contributing to improve the quality of life for thousands of patients.

BEPHARCO is currently a long-term strategic partner of valuable global pharmaceutical companies, including Gedeon Richter, Egis, Meditop, Delorbis, Medexport Italia, NQ Healthcare Australia PTY.LTD, Pro.med.cs, STE Pharmaceutical, Daewon, Yuhan, Dasan, Arlico, Jeil Pharmaceutical, Hanlim Pharma, AFT, Raptakos, and others. Through these strong collaborations, **BEPHARCO** delivers high-quality medicines, health supplements, and medical equipments to consumers, ensuring treatment effectiveness and safety.

More than just a distributor, **BEPHARCO** is gradually expanding our presence in international markets with products that are researched and manufactured in-house, affirming the company's commitment to innovation and global standards.

HISTORY OF ESTABLISHMENT AND DEVELOPMENT

63 years ESTABLISHMENT & DEVELOPMENT

1963

Established as a department of
Ben Tre People's Medical Department.

1989

One of the first five
pharmaceutical companies in Vietnam to be
officially licensed by **the Government**
to import medicines

2004

The equitization of
BEPHARCO

2009

Listed on
the stock exchange

2014

The State fully divested its
capital from **BEPHARCO**

2015

Acquired **Yen Bai
Pharmaceutical JSC
(Ypharco)**



2025

Ký kết hợp tác chiến lược
với **3 trường Đại học Y Dược**,
mở rộng mạng lưới
liên kết đào tạo
Bắc - Trung - Nam

VISION - MISSION



VISION

Become **top 5** leading pharmaceutical distributors in Vietnam with a variety of high-quality medicines, health supplements, medical devices and gradually reaching out to the international market.



MISSION

Always strives to constantly bring valuable products to community's health with love and responsibility

COMPANY SCALE

2 

SUBSIDIARY
COMPANIES

3 

FACTORIES

7 

BRANCHES

34 

PROVINCES AND CITIES
covered by the nationwide
distribution network

14 

STORAGE
WAREHOUSES
with
GSP, GDP standards

4 

SALES CHANNELS
OTC
ETC tender
ETC service
E-Commerce

200 

PRODUCTS
Medicines
Traditional Medicines
Health supplements
Medical Devices

35.000

CUSTOMERS
NATIONWIDE
Hospitals
Clinics
Pharmacies



HUMAN RESOURCES



BRANCHES NATIONWIDE

OTC

Including: pharmacy chains, drug counters, private pharmacies, hospital pharmacies, distribution companies, and retail stores,...



ETC - Tender

Including: hospitals, clinics and medical centers, etc...

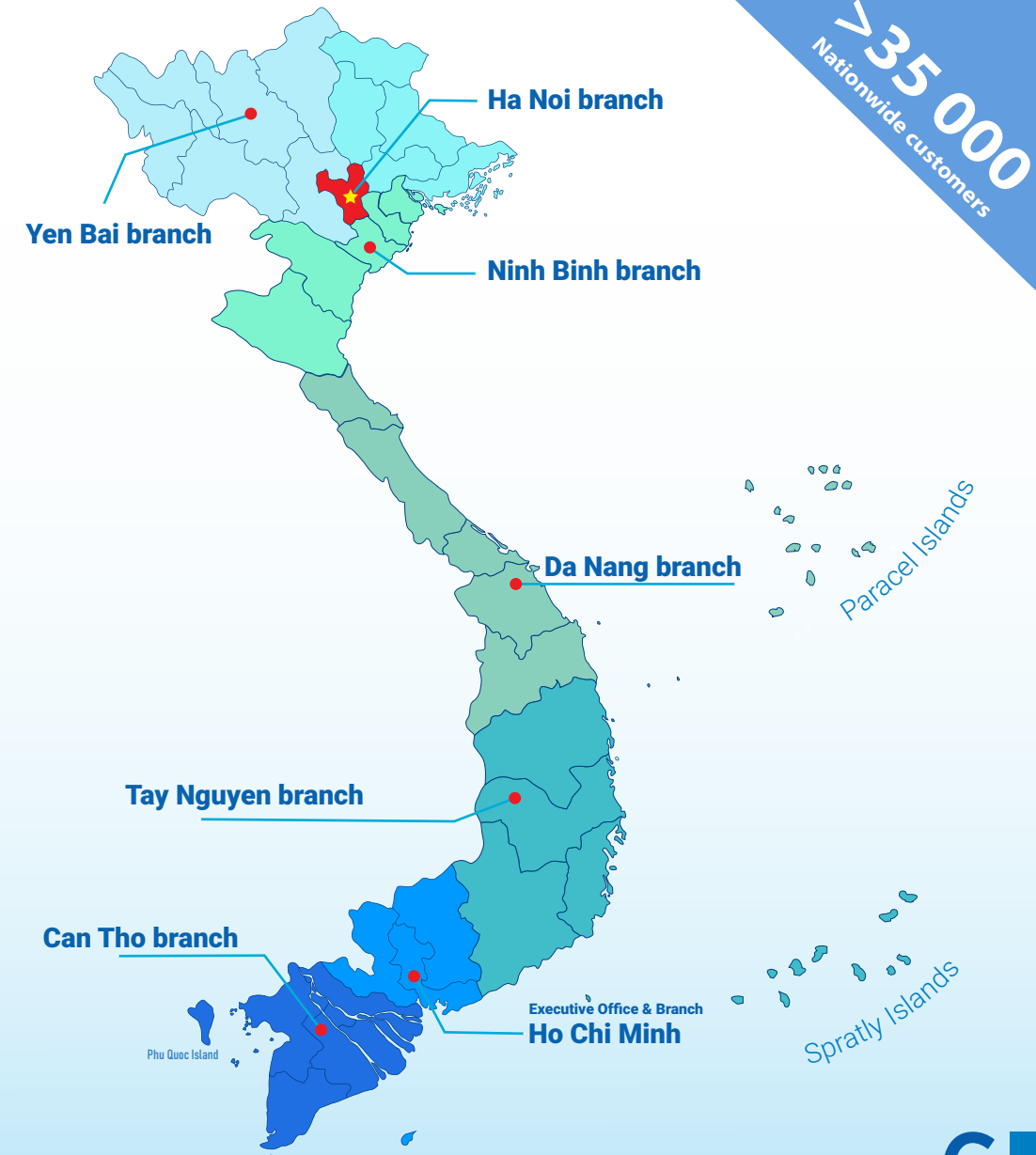
ETC - Private

Including: private hospital, doctor's clinics,...



E - commerce

Including e-commerce platforms & websites



DISTRIBUTION CHANNELS

STORAGE SYSTEM

TOTAL
14

WAREHOUSES

S **4,263.83** m²

V **18,413.87** m³

Hung Yen

- GSP Bepharco Warehouse
- Ha Noi branch

Ho Chi Minh

- GSP Bepharco Warehouse
- Ho Chi Minh brand

Vinh Long

- GDP Bepharco Warehouse
- Bepharco (Factory)
- GDP Ben Tre
- BHC Vietnam

Cold storage
2 - 8°C

S 320.86 m²

V 939.66 m³

Regular storage
15 - 25°C

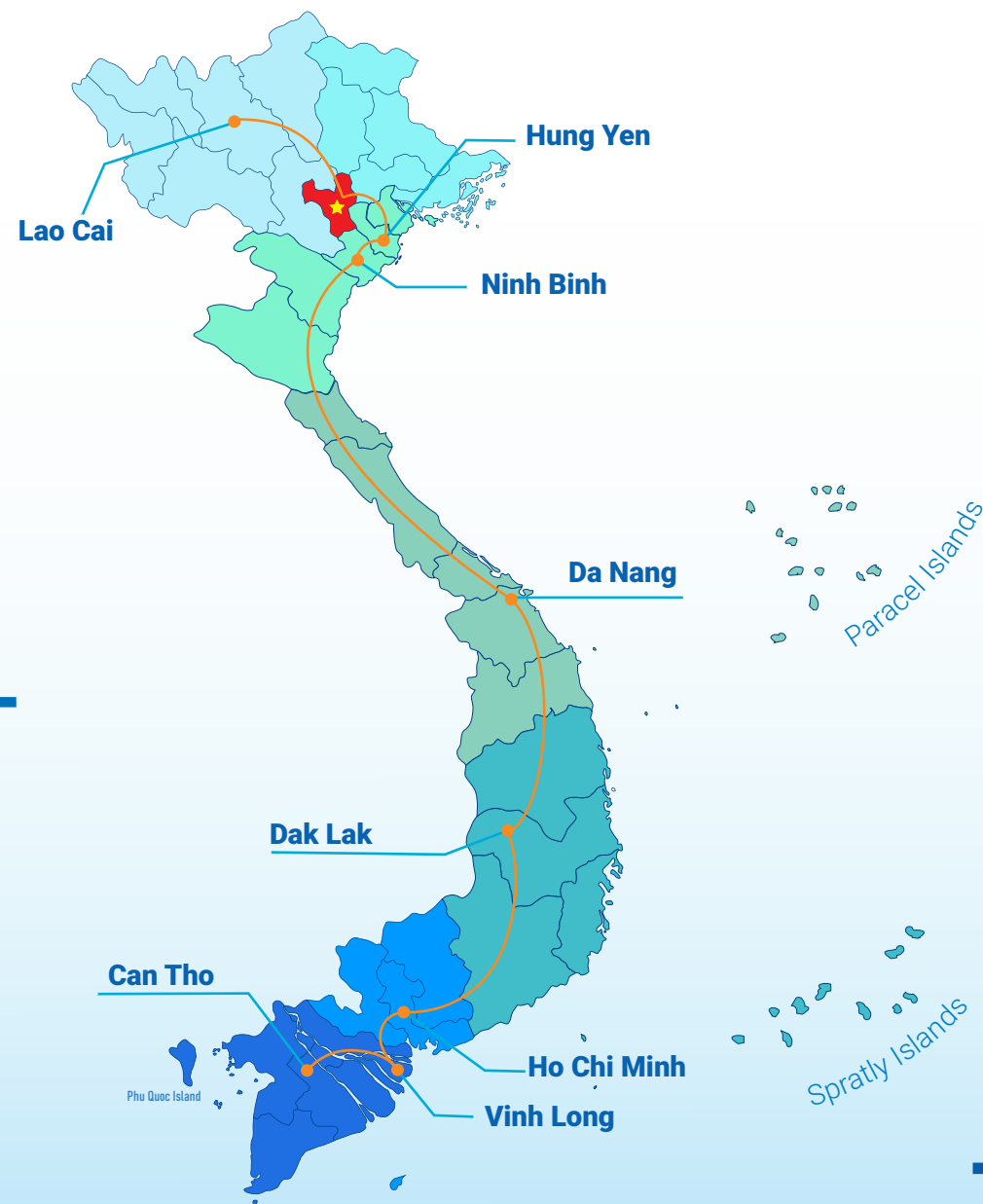
S 1,119.89 m²

V 4,678.00 m³

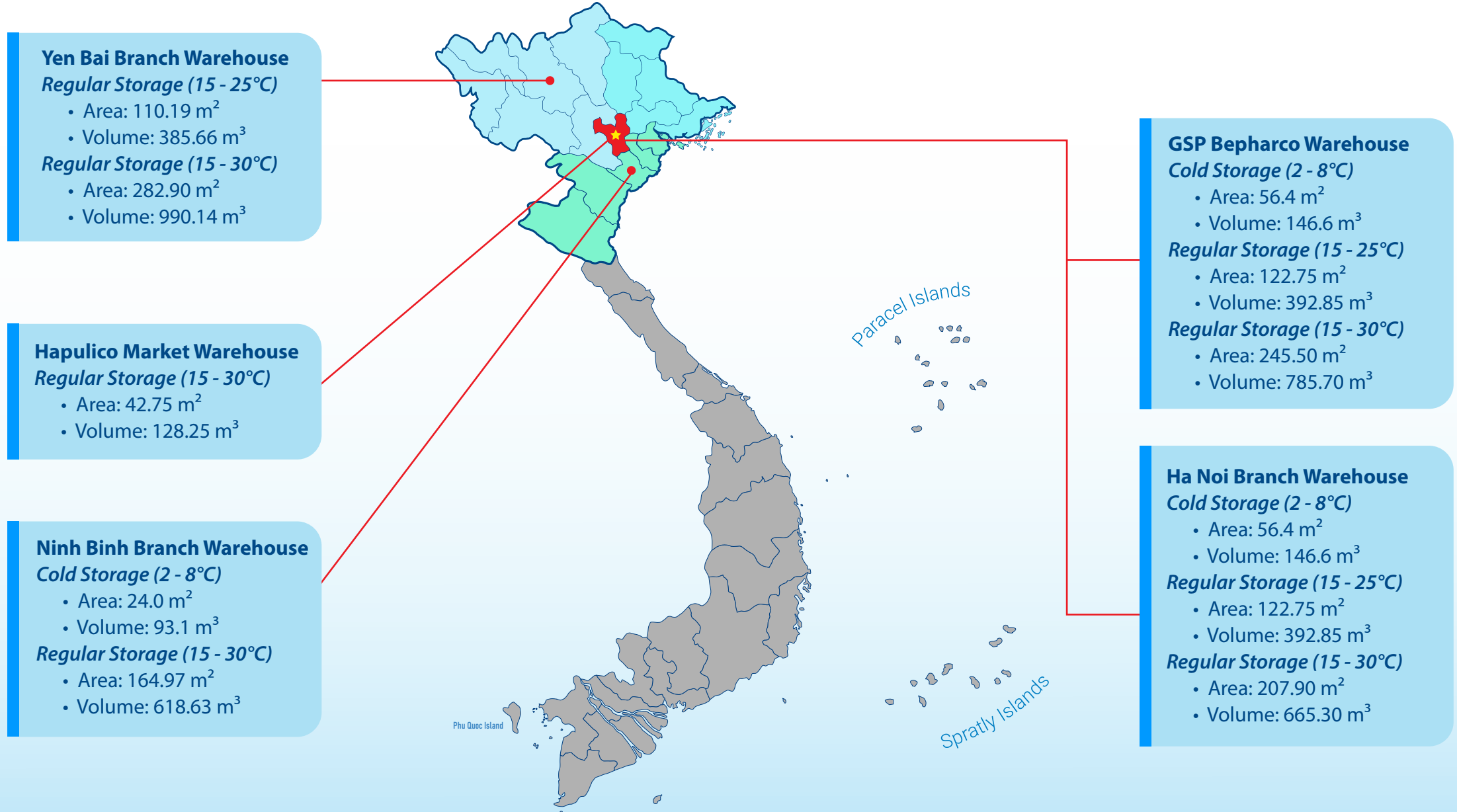
Regular storage
15 - 30°C

S 2,823.09 m²

V 12,796.21 m³



STORAGE SYSTEM - NORTHERN SYSTEM



STORAGE SYSTEM - CENTRAL SYSTEM

Da Nang Branch Warehouse

Cold Storage (2 - 8°C)

- Area: 8.4 m²
- Volume: 23.9 m³

Regular Storage (15 - 30°C)

- Area: 102.86 m²
- Volume: 371.15 m³

GDP Khanh Hoa Warehouse

Cold Storage (2 - 8°C)

- Area: 8.4 m²
- Volume: 20.9 m³

Regular Storage (15 - 25°C)

- Area: 12.60 m²
- Volume: 44.10 m³

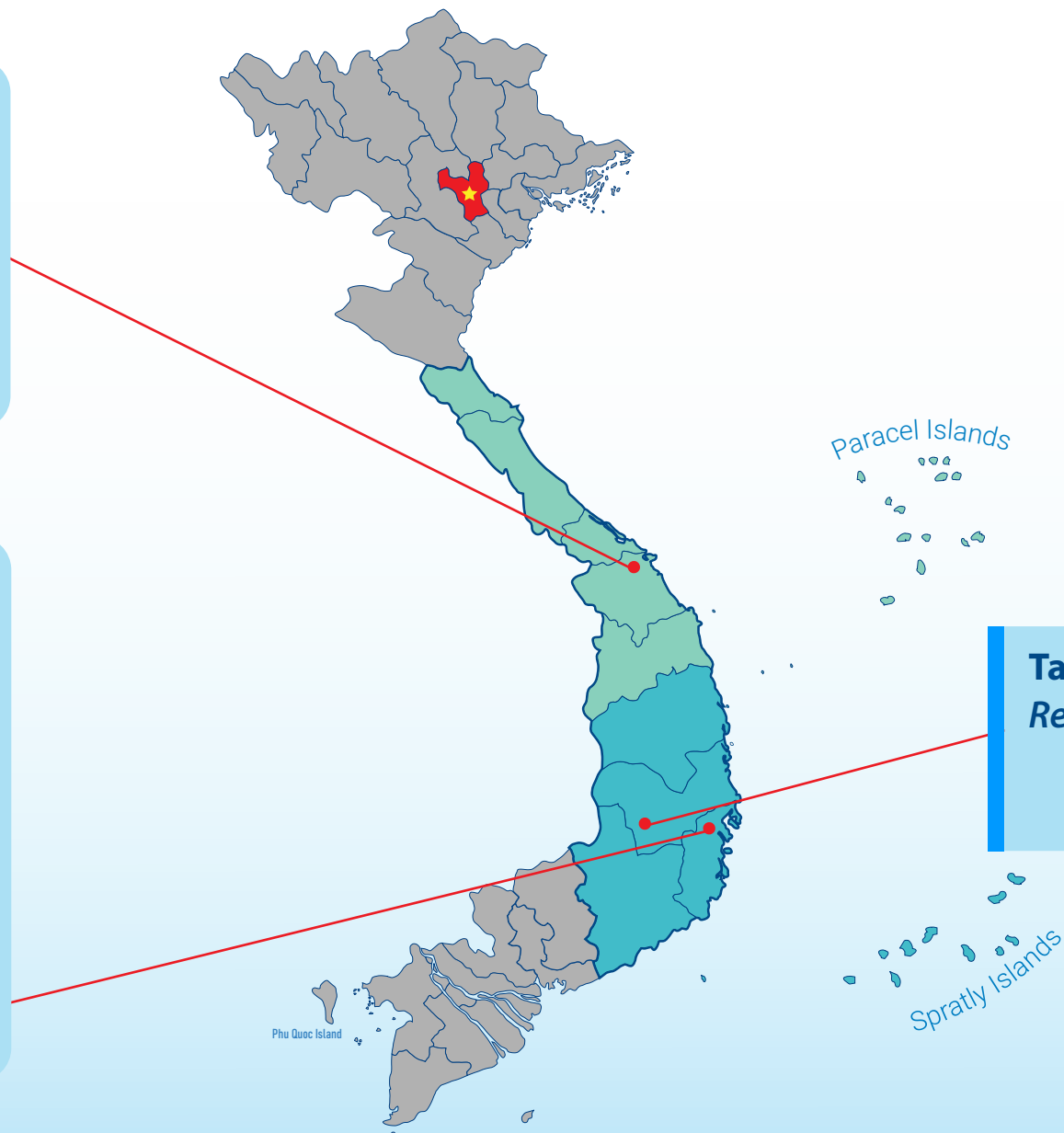
Regular Storage (15 - 30°C)

- Area: 30.00 m²
- Volume: 270.90 m³

Tay Nguyen Branch Warehouse

Regular Storage (15 - 25°C)

- Area: 37.70 m²
- Volume: 184.80 m³



STORAGE SYSTEM - SOUTHERN SYSTEM

Bepharco Warehouse – Vinh Long

Cold Storage (2 - 8°C)

- Area: 5.3 m²
- Volume: 12.2 m³

Regular Storage (15 - 30°C)

- Area: 109.91 m²
- Volume: 437.11 m³

GDP Ben Tre Warehouse

Regular Storage (15 - 30°C)

- Area: 67.30 m²
- Volume: 198.50 m³

Factory Warehouse – Vinh Long

Cold Storage (2 - 8°C)

- Area: 42.0 m²
- Volume: 189.0 m³

Regular Storage (15 - 25°C)

- Area: 676.40 m²
- Volume: 3,060.24 m³

Regular Storage (15 - 30°C)

- Area: 634.80 m²
- Volume: 3,302.40 m³

Bepharco Warehouse - Ho Chi Minh Branch Warehouse

Cold Storage (2 - 8°C)

- Area: 120.0 m²
- Volume: 306.0 m³

Regular Storage (15 - 25°C)

- Area: 37.50 m²
- Volume: 217.50 m³

Regular Storage (15 - 30°C)

- Area: 780.00 m²
- Volume: 4,524.00 m³

10th District Wholesale Market Warehouse

Regular Storage (15 - 30°C)

- Area: 37.44 m²
- Volume: 97.99 m³

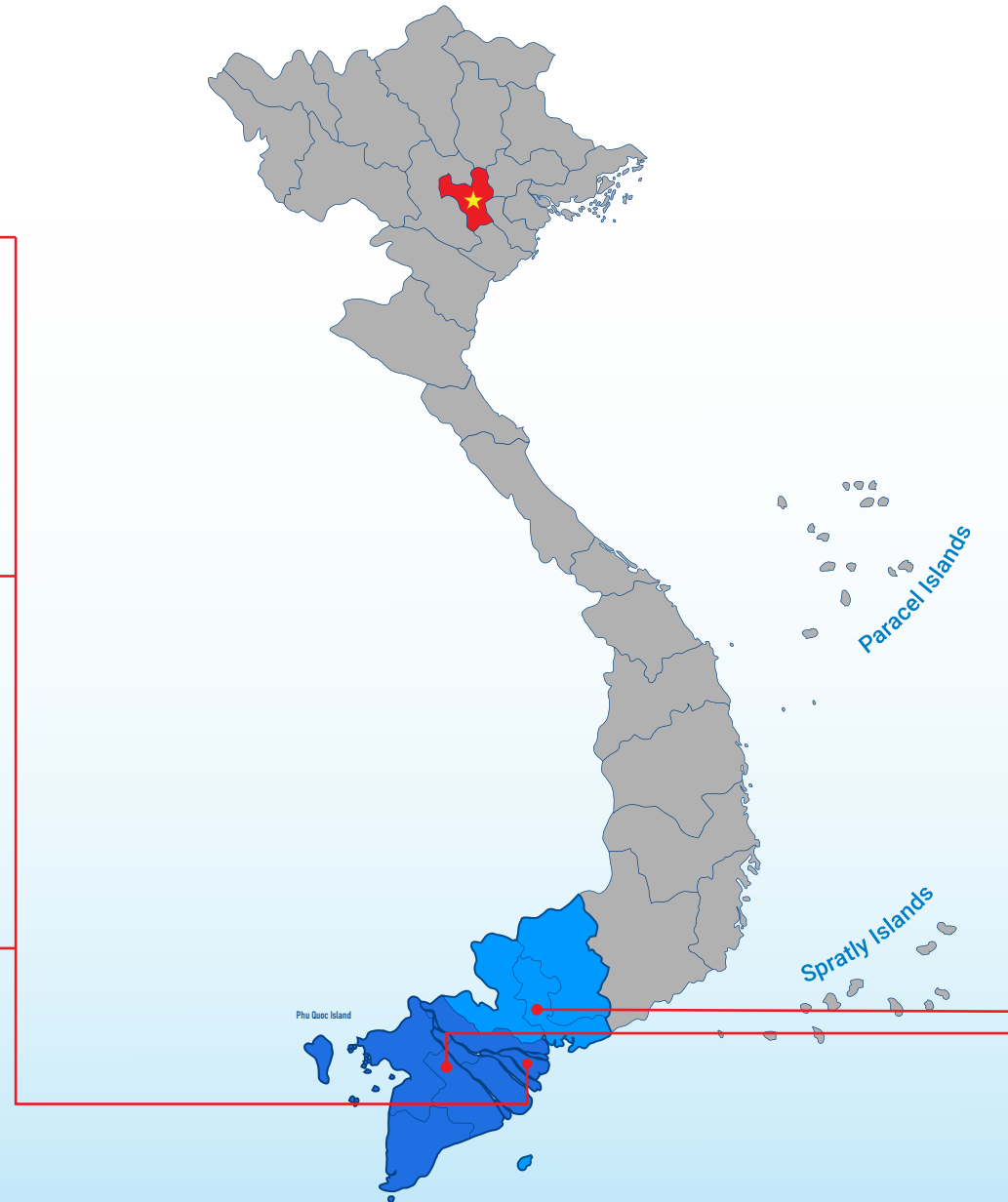
Can Tho Branch Warehouse

Cold Storage (2 - 8°C)

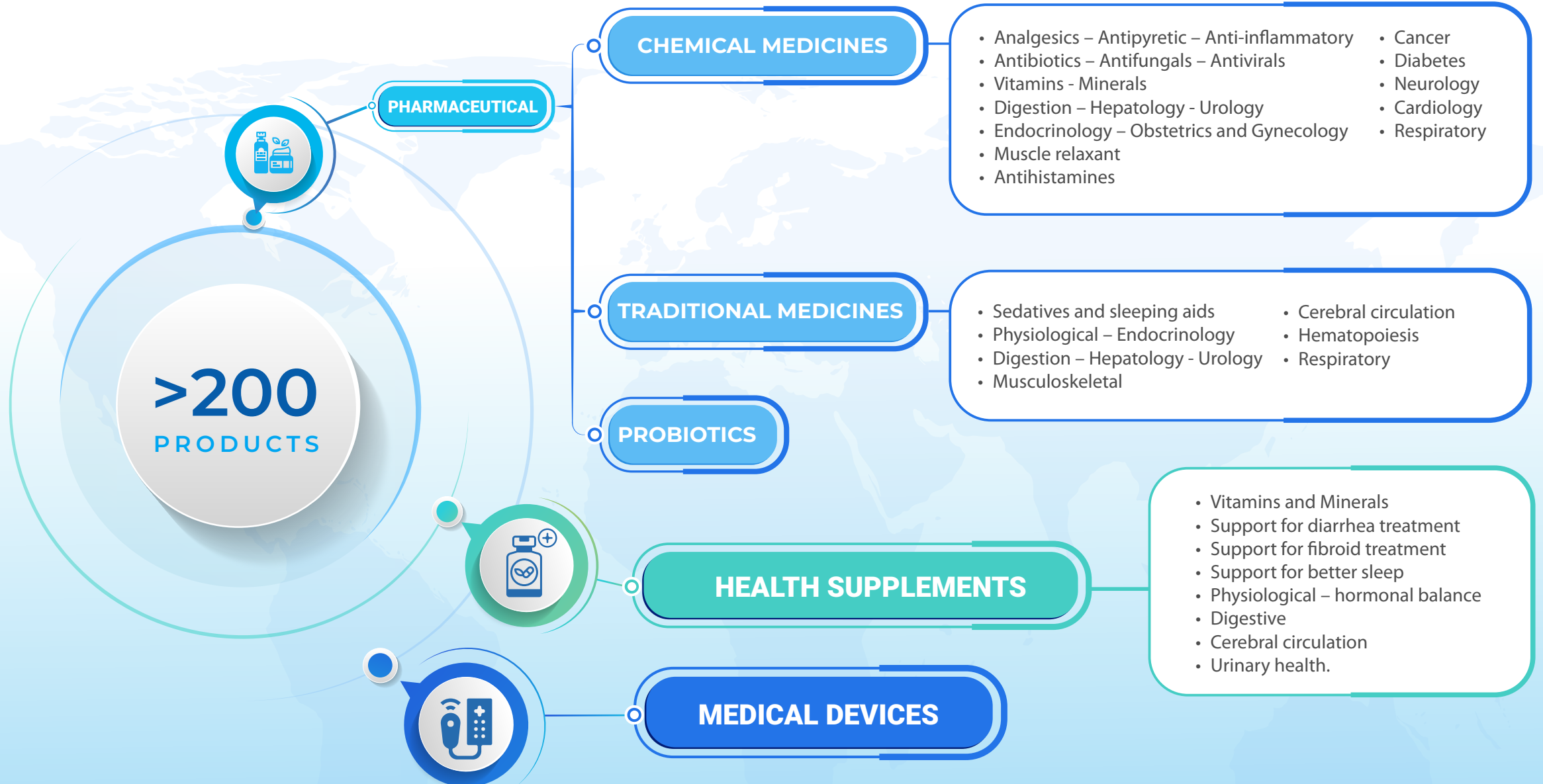
- Area: 5.3 m²
- Volume: 12.2 m³

Regular Storage (15 - 30°C)

- Area: 109.91 m²
- Volume: 437.11 m³



PRODUCT PORTFOLIO



PRODUCT PORTFOLIO



Featured products



PRODUCTION PLANTS

- **BEPHARCO**
- **Medicinal Chemistry Factory**

Location: Vinh Long Province - Southern Region

Factory area: 1500 m²

Product capacity:

- 130 000 liters of syrup/year
- 100 000 liters of suspension /year



VINH LONG



PRODUCTION PLANTS

● YPHARCO - AU LAU INDUSTRIAL PARK PROJECT

● Herbal Medicine Factory

Location: Lao Cai Province - Northern Region

Factory area: 3000 m²

Product capacity:

- **28 800 000** granules packages/year
- **75 000** kilograms of powders/year
- **324 000** liters of solution/year
- **335 000** hard gelatin capsules/year
- **18 000** kilograms of pills/year



LAO CAI



PRODUCTION PLANTS

- **YPHARCO HEALTHCARE JSC**
- **Health Supplements Factory (Hung Yen)**

Location: Hung Yen Province - Northern Region

Factory area: 10 000 m²

Product capacity:

- **26 400 000** ampoules/year
- **12 000 000** effervescent tablets/year
- **226 800 000** soft capsules/year
- **146 000 000** tables /year



HUNG YEN



OEM & ODM SERVICES

OUR SERVICES

- Contract manufacturing for Medicine & Health Supplements
- Research formulas on demand
- Product declaration registration
- Herbal extraction

PRODUCTION LINES



Soft Capsules

> 300 million units / year



Effervercent Tablets

> 11 million units / year



Hard Capsules

> 200 million units / year



Tablets

> 250 million units / year



Ampules

> 28 million units / year



Granules

> 12 million units / year



Pills

> 28 thousand units / year

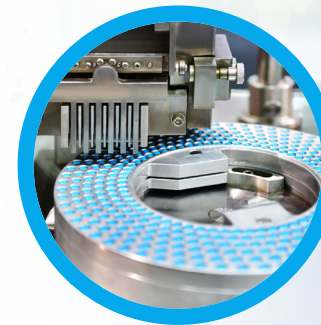


Sick packs/ Sachets

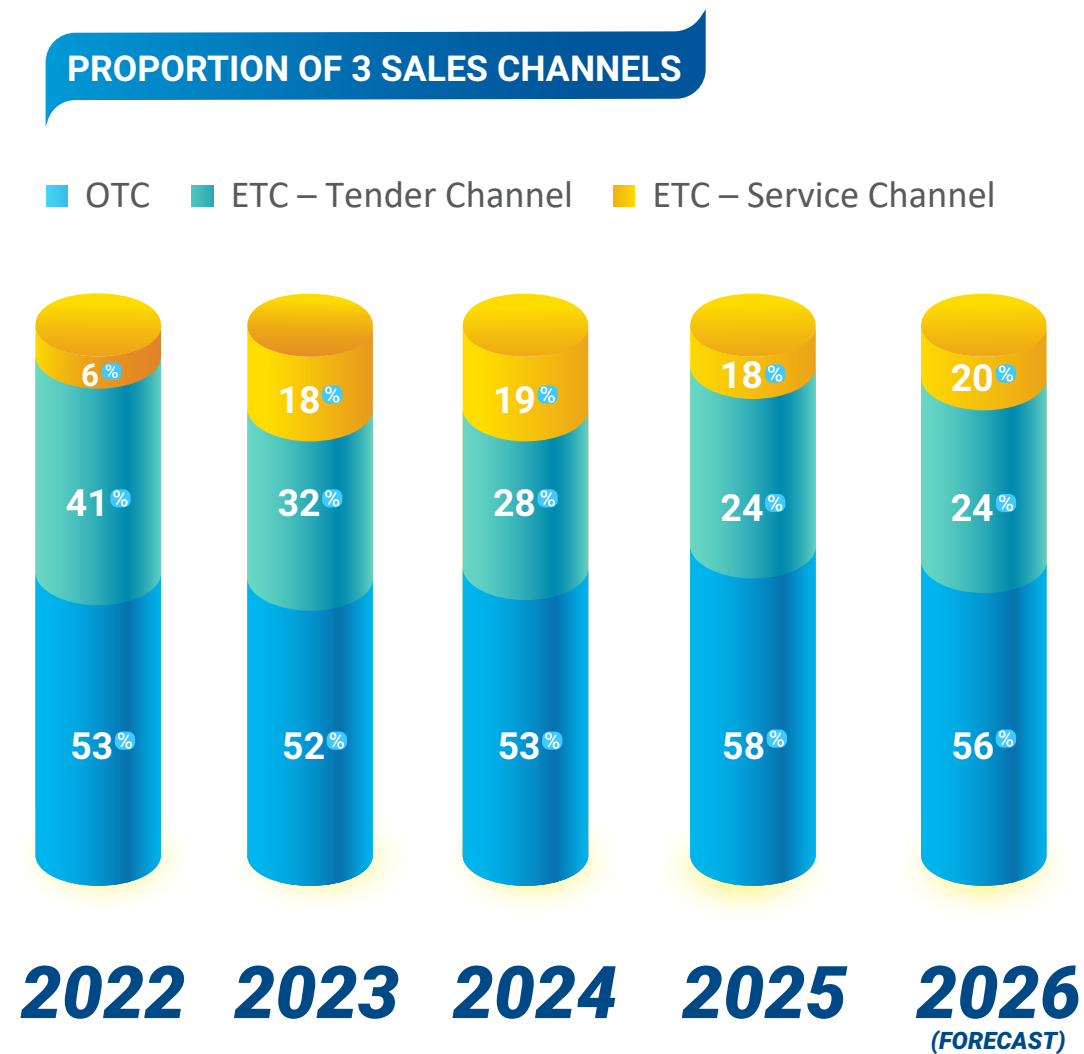
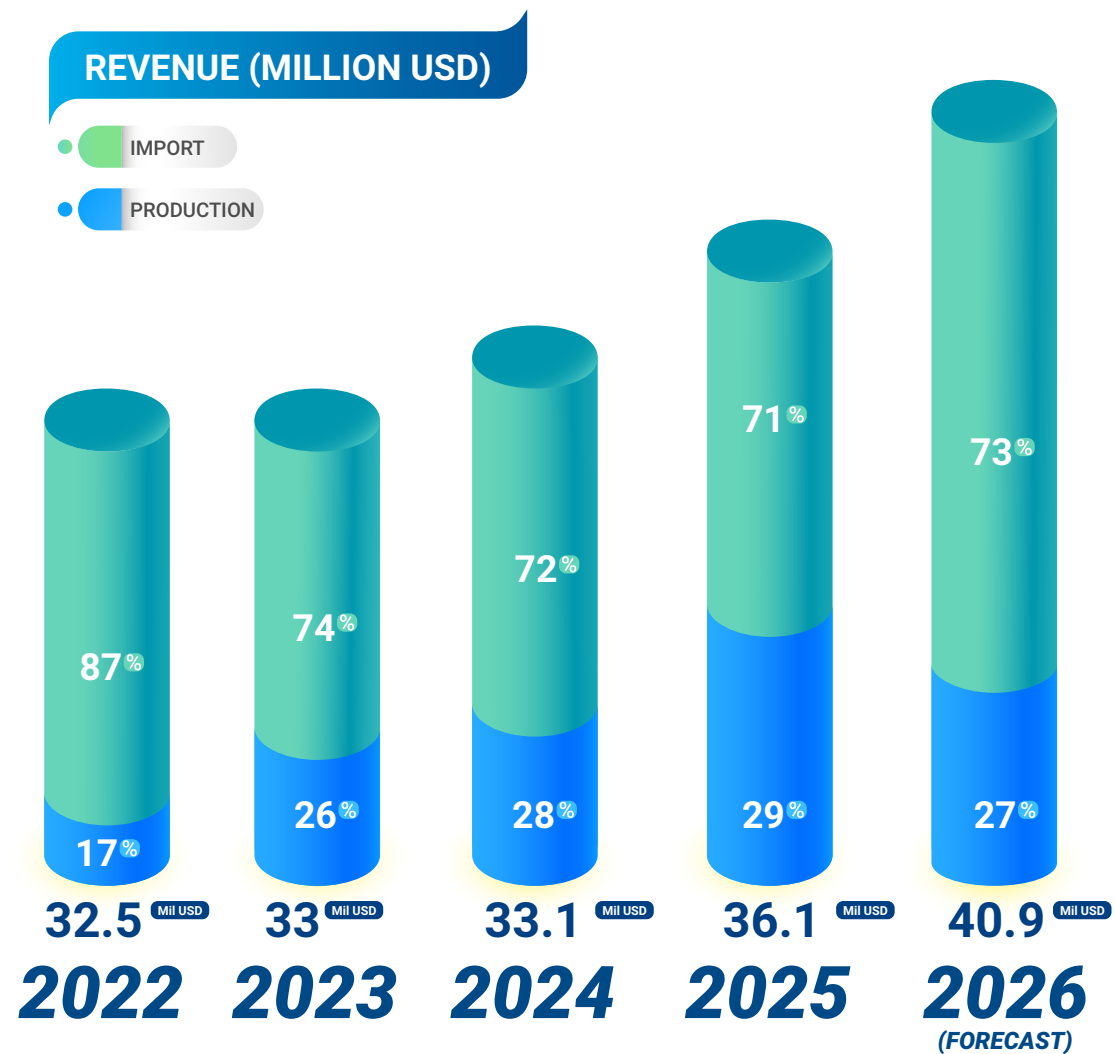
> 23 million units / year

GMP-CERTIFIED FACTORY SCALE

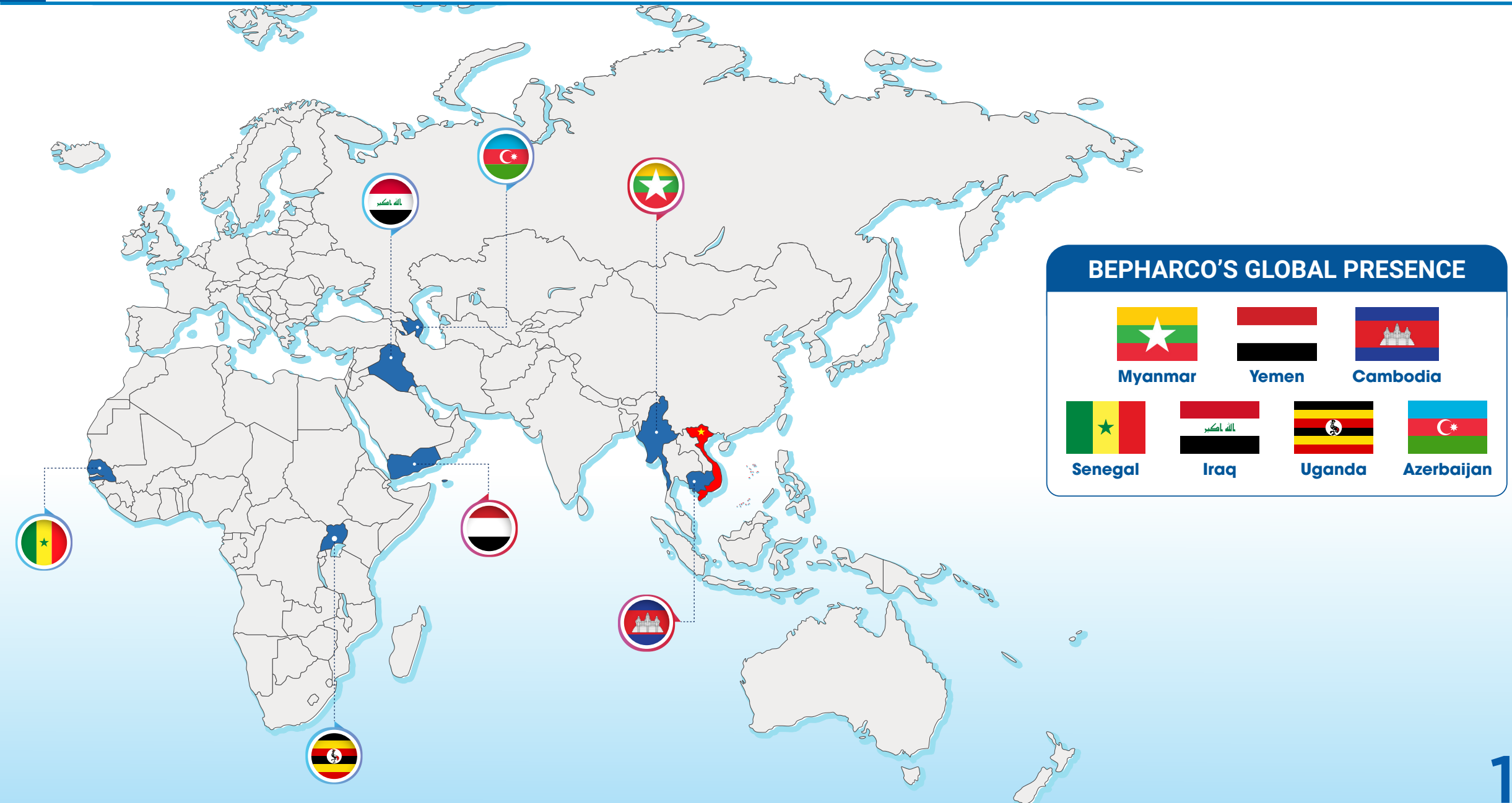
- Total factory area: ~ **10 000 m²**
- Herbal extraction area: ~ **800 m²**
- Total manufacturing sites & adjacent warehouse area: ~ **3 000 m²**



REVENUE



INTERNATIONAL EXPORT PARTNERS



GLOBAL IMPORT PARTNERS & STRATEGIC ALLIANCES



DOMESTIC PARTNERS



SPOMEDIC

MI PHARMCO DRP INTER

OVERSEA PARTNERS



GEDEON RICHTER



DELORBIS

PRO.MED.CS
Praha a.s.



HANLIM PHARM

MEDEXPORT
ITALIA



LIPA

LABORATORIO
FARMACEUTICO

daewon

Zydus
Cadila

fisiopharma



PharmaLink



YUHAN

GOVERNANCE PARTNERS



STOCK-LISTED CORPORATE STANDARDS

Ensures transparency and accountability through strict compliance with governance and ethics as a listed company on the Vietnam Stock Exchange.



HO CHI MINH STOCK EXCHANGE



ENTERPRISE RESOURCES PLANNING

Integrates and streamlines core business operations including finance, supply chain, and manufacturing.



HUMAN RESOURCE MANAGEMENT

Manages employee data, recruitment, payroll, performance, and overall workforce efficiency.



DISTRIBUTION MANAGEMENT SYSTEM

Optimizes the distribution process, monitors inventory, tracks sales, and improves supply chain visibility.



THANK YOU