



BEPHARCO

BEPHARCO GROUP

 (+84) 028 3622 0205

 bepharco.vietnam@bepharco.com

 www.bepharco.com

 11 Nguyen Trong Quyen, Tan Phu Ward,
Ho Chi Minh City, Vietnam

INTRODUCTION

1963

Established



HEADQUARTERS

6A3 National Road 60, Phu Tan Ward,
Vinh Long Province, Vietnam



BRANCH OFFICE

11 Nguyen Trong Quyen, Tan Phu Ward,
Ho Chi Minh City, Vietnam

BEPHARCO

Currently a **long-term strategic partner** of valuable leading pharmaceutical companies worldwide such as Gedeon Richter, Egis, Meditop, Delorbis, Medexport Italia, NQ Healthcare Australia PTY.LTD, Pro.med.cs, STE Pharmaceutical, Daewon, Yuhan, Dasan, Arlico, Jeil Pharmaceutical, Hanlim Pharma, AFT, Raptakos, and others.

With over 60 years of experience, **BEPHARCO** has contributed to improving the quality of life for thousands of patients by providing high-quality pharmaceuticals, health supplements, and medical equipment from major global manufacturers.

BEPHARCO is also gradually introducing its self-manufactured products to the global market.

HISTORY OF ESTABLISHMENT AND DEVELOPMENT

1963

Formerly the Apothecary Medicine
Department of **Ben Tre
People's Committee**

1989

One of the first 5 Vietnam
pharmaceutical companies licensed by
the Government to import
medicines

2004

BEPHARCO was equitized



2009

Listed on
the stock exchange

2014

The state divested all capital from
BEPHARCO

2015

Acquired **Yen Bai Pharmaceutical
Joint Stock Company (Ypharco)**



2024

Established **BHC
VIETNAM** company



VISION - MISSION



VISION

To become **one of the top 5** pharmaceutical distribution companies in Vietnam, offering a diverse range of medicines, health supplements, high-quality medical equipment, and gradually expanding into international markets.



MISSION

Deliver **the best products** for health to improve quality of life and always maintain a strong sense of **responsibility** to the community.

BUSINESS PHILOSOPHY

The "Spirit of Responsibility" in business is **the guiding principle** for all Bepharco's activities. We are not only committed to delivering high-quality, safe, and traceable pharmaceutical products, but also to building a sustainable, transparent, and socially responsible business ecosystem.



To take responsibility to customers

Provide safe, high-quality pharmaceutical products with clear origins that meet healthcare needs.



To take responsibility to employees

Create a professional, fair working environment that encourages personal development.



To take responsibility to partners

Build sustainable, transparent partnerships in compliance with legal regulations.



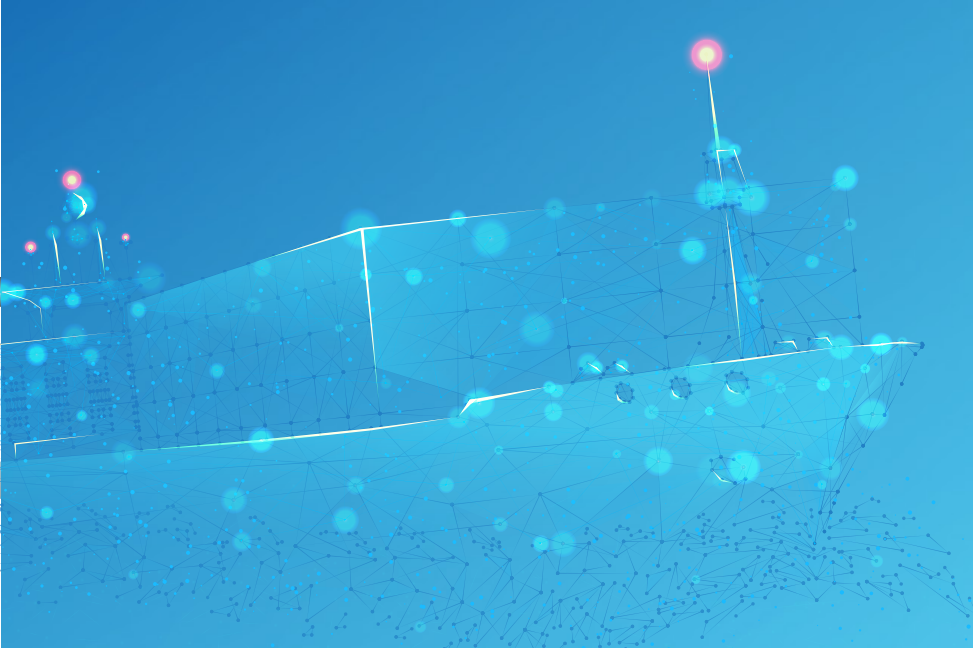
To take responsibility to society

Contribute to raising health awareness and supporting the community through social activities.

BRAND STORY

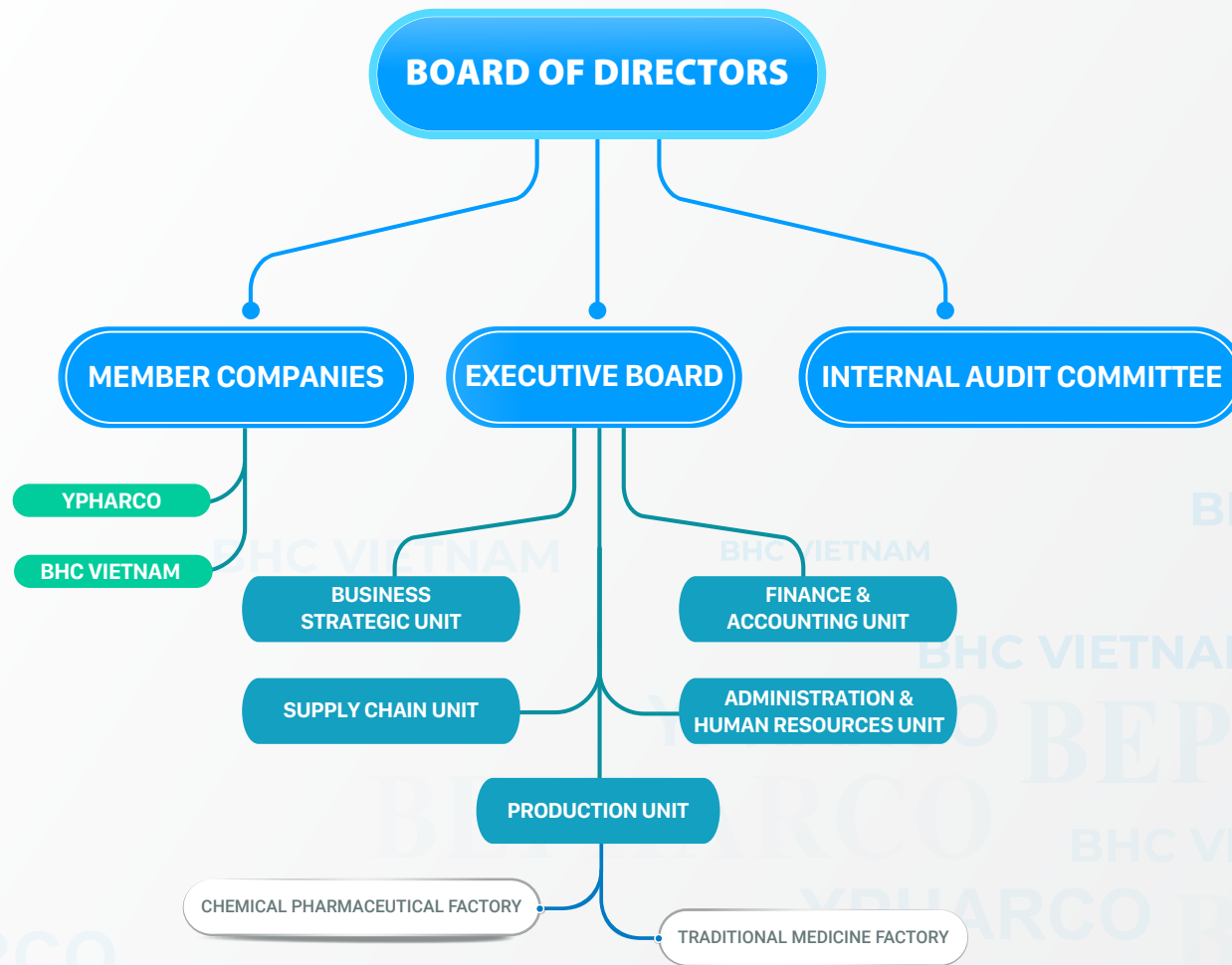
Originating from a historic event over **60 years** ago, the first unnumbered ship arrived at Thanh Phong, Ben Tre, carrying pharmaceuticals to support the resilient resistance of the southern Vietnamese people. From this significant milestone, the Ben Tre Medical Committee was established – the predecessor of ***Ben Tre Pharmaceutical Joint Stock Company (Bepharco)***.

Inheriting the pioneering spirit and traditional cultural identity, Bepharco always puts people at the core, continuously innovating and developing. With a long-term strategic vision, Bepharco aims for three key goals:

- 
- 1. Pioneer in the pharmaceutical field.*
 - 2. Strengthen the leading position in Vietnam's pharmaceutical industry.*
 - 3. Reach international level, bringing global pharmaceutical innovations to serve the country.*

Bepharco – Good medicine, good health

ORGANIZATIONAL STRUCTURE



MR. PHAM THU TRIEU
General Director



MR. NGUYEN KHAC HANH
Deputy General Director



MR. HOANG XUAN AN
Deputy General Director

MESSAGE FROM THE GENERAL DIRECTOR



"More than half a century ago, from the first unnumbered ship docking at Thanh Phong, **Bepharco** began its mission of delivering pharmaceuticals to Vietnamese soldiers and civilians during difficult times.

Today, we proudly inherit that legacy, overcoming all challenges to import and distribute the finest pharmaceutical products from around the world, serving the health of every Vietnamese family. With a pioneering spirit, we continuously innovate in every stage of distribution, optimizing value to deliver sustainable benefits to the community. Looking ahead, Bepharco is committed to reaching new heights, integrating with the remarkable advancements of the global pharmaceutical industry, so that each product is not merely a pill, but a symbol of care and protection for the health of the Vietnamese people today and for generations to come."



HUMAN RESOURCES



COMPANY SCALE

2 

SUBSIDIARY
COMPANIES

2 

FACTORIES

7 

BRANCHES

34 

PROVINCES AND CITIES
covered by the nationwide
distribution network

14 

STORAGE
WAREHOUSES
with
GSP, GDP standards

4 

SALES CHANNELS
OTC
ETC tender
ETC service
E-Commerce

250 

PRODUCTS
Medicines
Traditional Medicines
Health supplements
Medical Devices

35.000

CUSTOMERS
NATIONWIDE
Hospitals
Clinics
Pharmacies



HỆ THỐNG PHÂN PHỐI

7

BRANCHES
NATIONWIDE

OTC Channel



Including pharmacy chains, counters, private pharmacies, hospital pharmacies, distribution companies, and retail stores, etc.



ETC - Tender Channel

Including hospitals, clinics, and medical centers, etc.

ETC - Service Channel

Including hospitals, private clinics, and doctor's offices, etc.



E - commerce Channel

Including e-commerce



STORAGE SYSTEM

TOTAL
14
WAREHOUSES

S **4,263.83** m²
V **18,413.87** m³

Hung Yen

- BEPHARCO GSP warehouse
- Ha Noi branch

Ho Chi Minh

- BEPHARCO GDP warehouse
- Ho Chi Minh brand

Vinh Long

- BEPHARCO GDP warehouse
- BEPHARCO (Chemical Pharmaceutical Plant)
- Ben Tre GDP warehouse
- BHC Vietnam



Cold storage
2 - 8°C

S 320.86 m²

V 939.66 m³

Regular storage
15 - 25°C

S 1,119.89 m²

V 4,678.00 m³

Regular storage
15 - 30°C

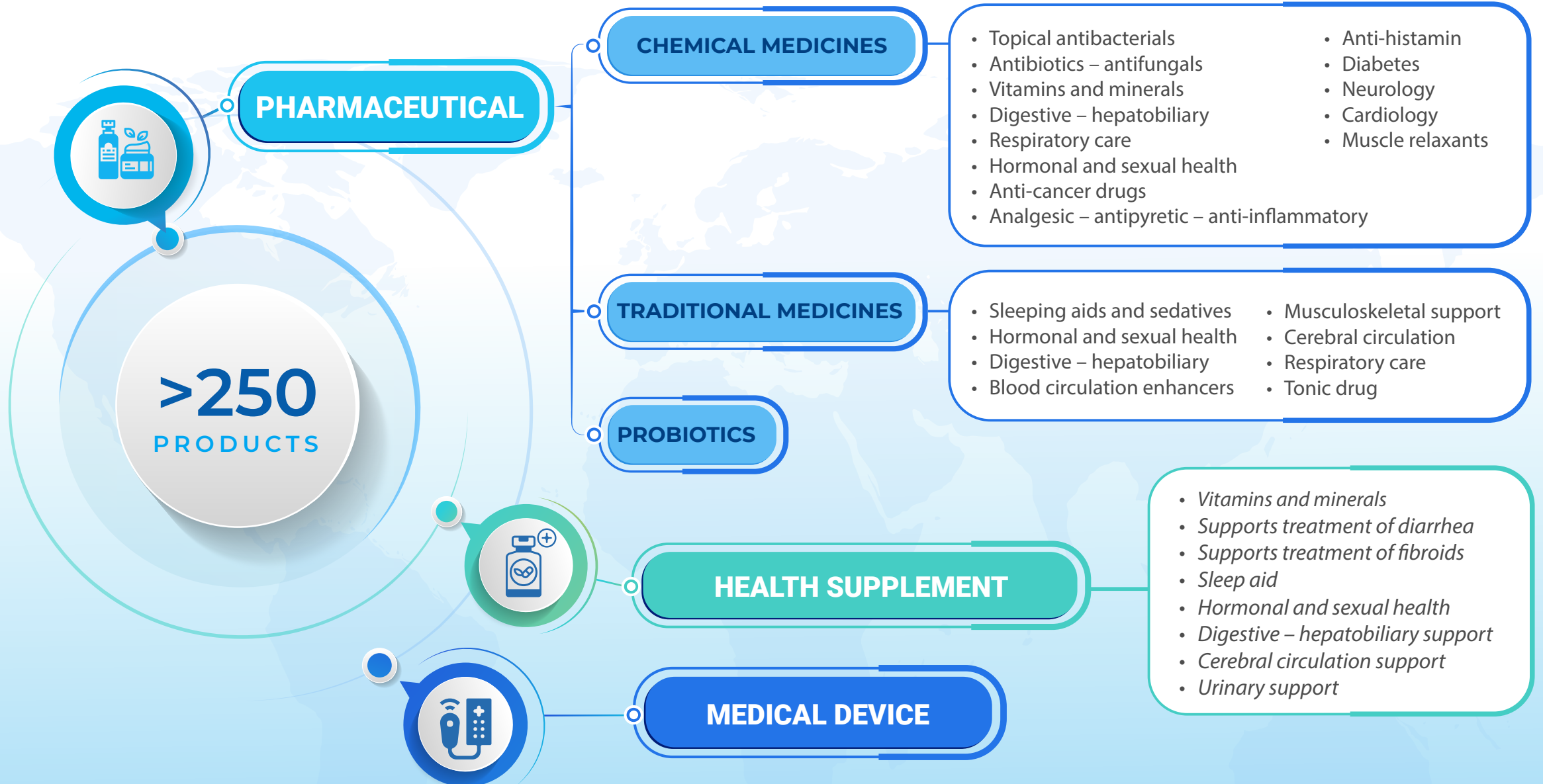
S 2,823.09 m²

V 12,796.21 m³

3 types of standard-compliant warehouses



PRODUCT PORTFOLIO



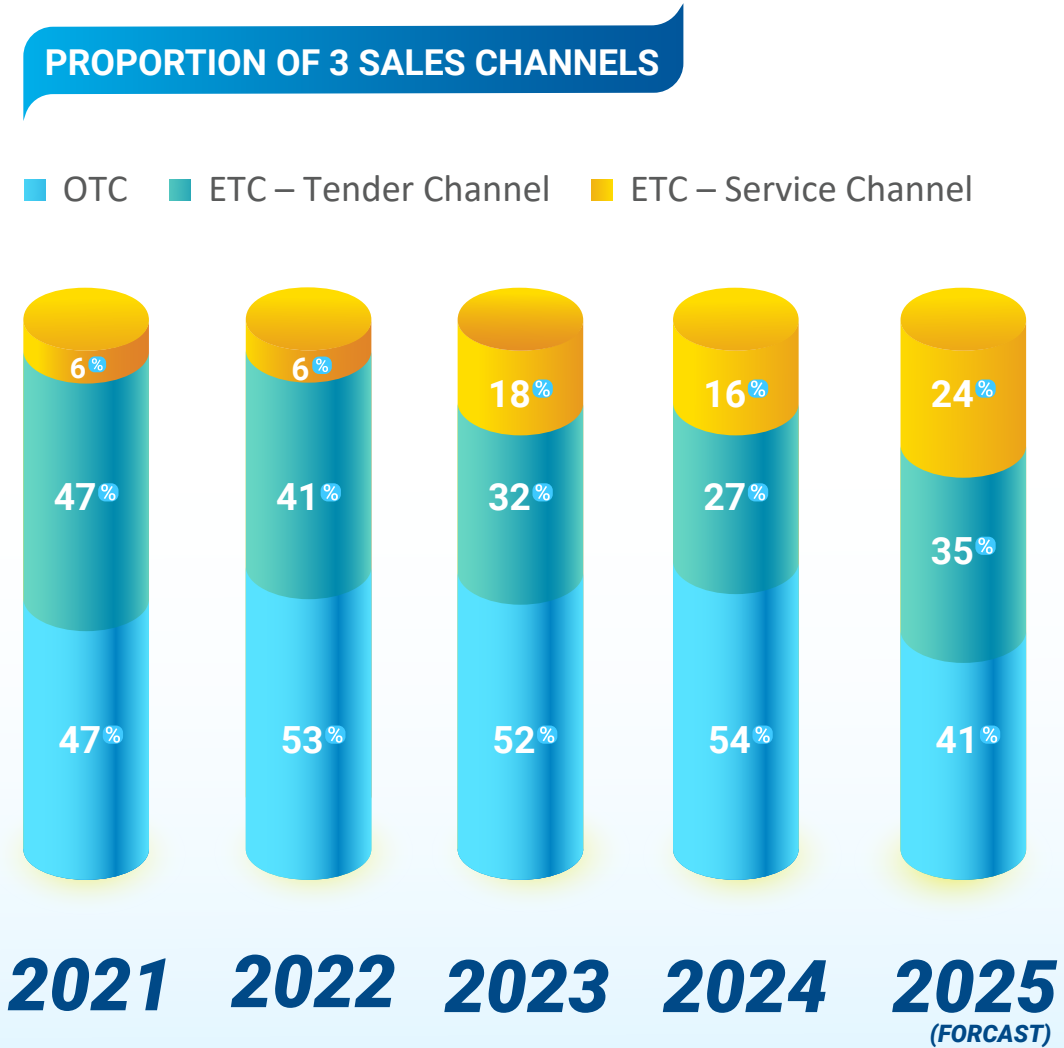
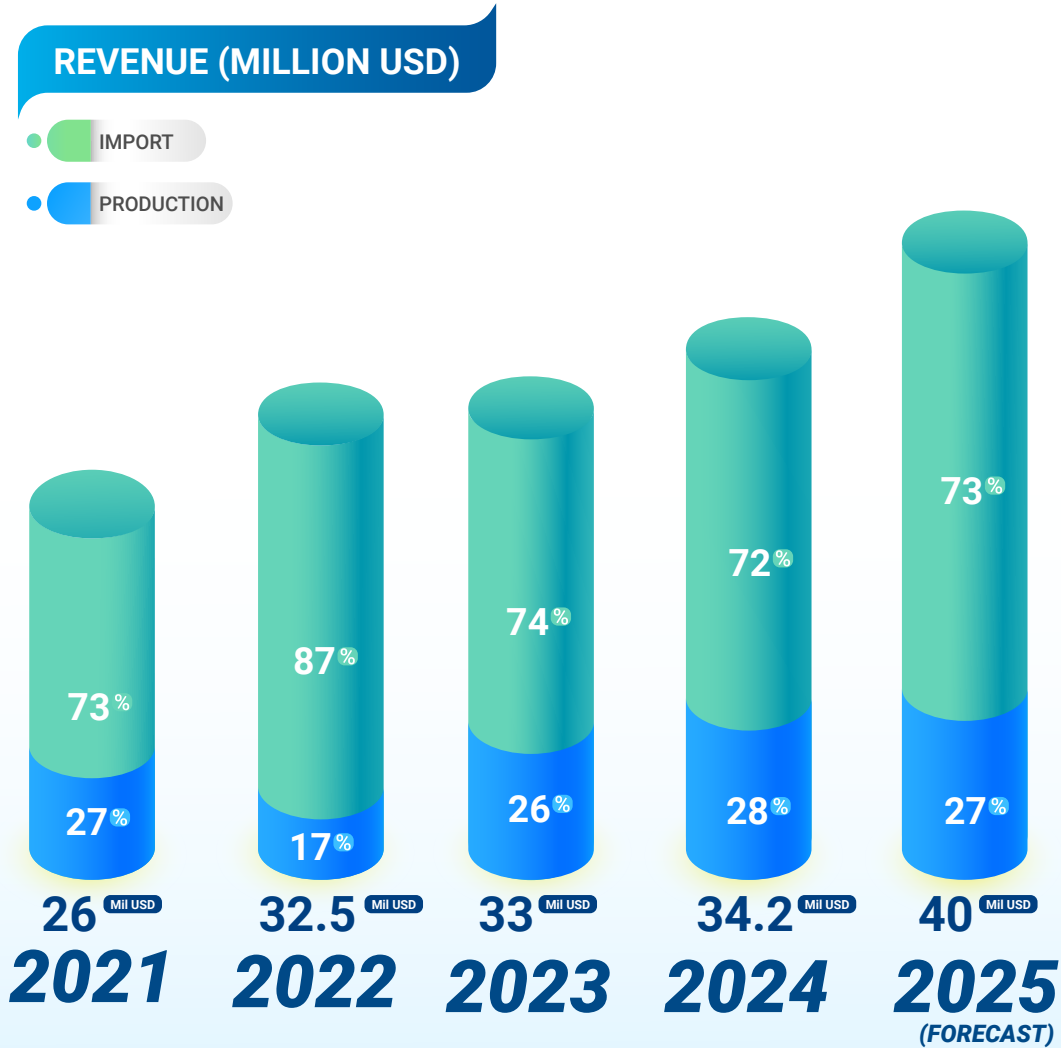
PRODUCT PORTFOLIO



Featured products



REVENUE



BUSINESS PARTNERS



EXPORT PARTNERS



DOMESTIC PARTNERS



INTERNATIONAL PARTNERS



FINANCIAL AND MANAGEMENT PARTNERS

FINANCIAL PARTNERS



GOVERNANCE PARTNERS



HO CHI MINH STOCK EXCHANGE



ENTERPRISE RESOURCES PLANNING



DISTRIBUTION MANAGEMENT SYSTEM



HUMAN RESOURCES MANAGEMENT

SOCIAL ACTIVITIES

SCIENTIFIC CONFERENCE ON EXPANDING
THE CENTRAL HIGHLANDS GENERAL HOSPITAL 2025



BEPHARCO ACCOMPANIES THE 70TH ANNIVERSARY OF
VIETNAMESE DOCTORS' DAY



DAK LAK PROVINCE'S HEALTH SECTOR



FREE MEDICAL EXAMINATION AND
MEDICINE PROVIDING IN TIEN GIANG



MITAL MEDICAL DEPARTMENT OF MILITARY REGION 9



BEPHARCO

THANK YOU

